

# First-class concepts for third-party providers

What to consider to reduce costs and increase third-party logistics customer's competitiveness:



## Automation is key

**Automation can support people's work.**

It can do even more: it can compensate for peak times by keeping materials flowing 24/7 and productivity high.



## Future-proof investments

**Always think about tomorrow.** It is important to consider all possible scenarios in your planning, like which KPIs you need to meet today or tomorrow, and how to ensure your infrastructure keeps pace with your needs and your customers.



## Agile and responsive

**React to change.** Respond quickly to customer requirements. Make sure that both the technology and your technology partner have the agility and flexibility to guide you and work with you to continuously improve the supply chain.



## End-to-end efficiency

**Prevent congestion.** The larger the warehouse, the more efficient your shipping must be. RGVs can connect very distant points in a smooth, fast and efficient way, and can significantly speed up truck loading.



## Stable and reliable

**Resilient under pressure.** The pressure on 3PLs is growing, regardless of the industry. Operational lead times are becoming tighter. You need to be able to deal with high picking numbers, large volumes, and consistently high availability.



**If you want to secure your customer supply chain through automated warehouse technology, you should ask the following questions:**

- 1 How dependent are you on human resources? Where can bottlenecks arise if you have to react quickly to fluctuations in demand?
- 2 Do you know the growth strategies and future expectations of your long-standing customers? Does your warehouse have the capacity and performance to meet them?
- 3 What options do you have to increase the productivity index in high-speed operations, such as eCommerce?
- 4 How can you use logistics technology to differentiate yourself from the competition? How can you use it to position yourself as a leading service provider?

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